

DFDL

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**EABC Representative**

Audray Souche

Partner

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Industry/Activities

Legal Services

Company Profile

DFDL is the first leading international law firm specialized in emerging markets with regional legal and tax expertise developed throughout the region (Bangladesh, Cambodia, Indonesia, Lao PDR, Myanmar, Singapore, Thailand, and Vietnam) with a focus on other South-East Asia jurisdictions, South Asia and beyond.

Founded in 1994, DFDL provides seamlessly integrated and solutions-oriented legal and tax services to establish, structure and protect the clients' business interests. DFDL is involved, in tandem with local jurisdiction stakeholders, in developing the legal and regulatory environment of the frontier markets in which the firm operates.

Products & Services

DFDL's experts are committed to providing unique value propositions and innovative solutions to the clients. With a team of over 130 foreign and local lawyers and advisers working closely together within a growing network of 12 offices in Asia, DFDL provides personalized and cost-effective legal, tax and consulting services and solutions with particular expertise in:

- Energy, Mining & Infrastructure
- Corporate and Commercial
- Mergers & Acquisitions
- Real Estate and Construction
- Taxation
- English law governed transactions

Senior Management

1. David D. Doran, Partner and Chairman; Head of Thai Outbound Practice, Thailand
2. L-Martin Desautels, Managing Partner, Cambodia

**DHL Express (Thailand) Ltd.**

777 BFS Cargo Terminal, Room no. D201, Moo7, Rachathewa, Bangphli, Samutprakan 10540

Tel: +66 (0) 2 135 0000

Fax: +66 (0) 2 135 0425

Website: www.dhl.co.th

**EABC representative**

Dennis Walter Grover

General Manager

dennis.grover@dhl.com

Industry/Activities

Services

Company Profile

DHL Express is the world's leading express service provider. A global network composed of more than 220 countries and territories and about 80,000 employees worldwide offers customers superior service quality and local knowledge to provide an unparalleled level of service. DHL Express also accepts its social responsibility by supporting environmental protection, disaster management and education.

DHL Express has pioneered the express industry in Thailand since 1973, employing over 1,000 employees and serving over 30,000 customers in the country. DHL Express Thailand serves a wide range of industries including automotive, retail, healthcare and technology. Our commitment is to consistently provide the highest level of products and service as the customer's First Choice.

Our Suvarnabhumi Hub and Gateway is one of DHL Express's 19 regional hubs, working 24 hours every day with approximately 40 flights daily.

DHL Express is part of Deutsche Post DHL Group. The Group generated revenues of more than 56 billion euros in 2014

Products & Services

DHL Express's main product is Time Definite International (TDI), which offers pre-defined delivery services. We also provide industry-specific services to complement this product. Our Medical Express transport solution, which is tailored specifically to customers in the Life Sciences & Healthcare sector. Collect and Return is used predominantly by customers in high-tech industries. Technical products are collected from the user, taken in for repairs and then returned.

Senior management

1. Chananyarak Phetcharat, Managing Director, DHL Express Thailand and Indochina
2. Dennis W. Grover, General Manager, BKKHUB and Gateway, DHL Express Thailand



Dextra

Dextra Asia Co., Ltd.

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**EABC Representative
Jean-Marie Pithon**

Group Chairman and CEO
jmpithon@dextragroup.com

Industry/Activities

Manufacturing/Distributing Structural Steel and FRP anchors for civil works

Company Profile

- Established in Asia since 32 years.
- Private Equity group owned by the French founders and key managers.
- Worldwide operation with revenue over US\$ 110 M., employing over 900 professionals.
- Global leader in engineering, manufacturing, distributing

and applying structural steel and FRP engineered products worldwide for civil works, with offices and factories in Thailand, Hong Kong, Guangzhou-China, India, Middle East, EU, the US and Brazil.

Products & Services

- Manufacturer under ISO9001 (2000) and international quality standards and worldwide exporter of couplers for steel reinforcement for concrete and steel engineered anchoring systems for large infrastructure projects.
- Transport Services: focus on providing turnkey and door-to-door logistic solutions to virtually every industrial project such as power plant or industrial factories. It also acts as a general forwarder and customs house broker in Thailand and Mekong region.
- Industrial Services: provide full range of equipment for sugar, wood steel, and cement industries and also provide industrial maintenance consumables, such as packing, gaskets, ceramic fibers insulation for all industries.

Senior Management

1. Jean-Marie Pithon, Group Chairman and CEO
2. Marc-Philippe Garnaud, Chief Financial Officer
3. Herve Lemoine, Managing Director - Dextra Manufacturing Co., Ltd. (Steel Construction Products)
4. Frederic Pagniez, Managing Director - Dextra Industry and Transport Co., Ltd.



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FOR CONSTRUCTION
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MANUFACTURING

Dextra Group, established in 1983 by French expatriate entrepreneurs, is a **manufacturing, trading, and freight forwarding** company specialized in supplying the construction and industrial sectors.

Our corporate headquarters, our transport division as well as our main factories for the manufacturing of rebar mechanical splices and steel high performance bar systems are all located in **Bangkok, Thailand**.



> 900 people worldwide



> 7,000 mega projects



Commercial presence
in more than 55 countries

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TRADING

Dextra Asia Co., Ltd.
 Dextra Manufacturing Co., Ltd.
 Dextra Industry and Transport Co., Ltd.

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FORWARDING



TRADING